

TYOPEV HEMEN

INFO

ADDRESS

No 26 Ogundele Crescent off
St Thomas Estate Ajah Lagos.

PHONE

+2348106207080

Email

hemenpaul9@gmail.com

DATE OF BIRTH

25th February 1996

SKILLS

Process Improvement

Excellent Communication
Skills

Good Organization Skills

Mirosoft Word

Microsoft Powerpoint

Independent teaching
Modality expertise

Strong decision-making,
critical thinking evaluation
and analytical skills.

HOBBIES

Meeting People, Active
Research, Negotiating,
Forecasting, Purposeful
Internet Surfing, Interactive
teaching. Traveling

PROFILE

- Devoted four (4+) years trained economist. Dedicated to finding understanding and finding solutions to fervent economic problems.
- Headed a ten (10+) member team on a workshop titled small and medium scale enterprise as a tool to sustenance leading to an increase in SMEs by 8%.
- Skilled marketing expert with a dynamic marketing experience in construction, ICT, and the Banking industry.

STATE OF ORIGIN

Benue State

EMPLOYMENT HISTORY

Field loan marketer

Lagos

(Qube microfinance bank) Dec 2020- present

- Carried out extensive field and market surveys to identify selling possibilities
- Introducing the banks various products to customers on the field
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports likewise participation on behalf of the in exhibitions or conferences.
- Skillful usage of SLACK, ZOOM, TELEGRAM as well as the Bank one application.

Research/ Field Personnel

Lagos, Abuja

(A4&T Power Solution) September 2020- Present

- Attended and received adequate training on field research
- Organization of Leeds
- Collation and entry of all weekly report on UPYA App.
- Improved Technique and skill as regards research

- Enhanced telephone etiquette skills

Sales and Marketing Representative.

Lagos state.

(Sun king Energy) Dec 2019- August 2020

- Sale of Products (Solar Products) to customers thereby meeting customers needs.
- Introduction of new products to customers and servicing existing customers.
- Maintain positive business relationship with customers to ensure future sales.
- Generating leads as well as meeting or exceeding sales targets.

Quantitative and Qualitative Data Analyst

Oyo State.

(Simtech Impact systems)

January 2019- August 2019.

- Aided in receiving responses from respondent about the influence of Value added tax on small and medium scale enterprises.
- Carried out an analysis on the influence of Foreign Multinational Corporation as against the sustainability and survival of home based industries.

Economics Teacher at Igboora high School

Oyo State.

(National Youth Service corps) 2018--2019.

- Prepared lesson plans based on thematic and cross-curriculum units while maintaining an inclusive environment for students in SS1 and SSS 2.
- Recorded 90% success among students enrolled in Economics for the secondary school final examination by applying cooperative learning strategies and self directed training.
- Communicated with peers colleagues administrators and parents to meet and exceed teaching goals scaling academic performance among students by over 60% within six months of employment.

Procurement and Supply chain Assistant Officer, Fast links communications, Kaduna 2016-2017

- Oversee all inventory and equipment purchases identifying areas of potential savings.
- Relay information to inventory and employee management team taking their reports into consideration at all times.

- Create forecast of demand to be prepared for upcoming requirement.
- Review delivery orders to ensure supply is met taking availability cost of manufacturing process and lead times into consideration, thus improving Profit by 10%.

Sales Representative, Somegree ventures Makurdi Benue state. 2014-2015.

- Grew monthly turnover by 9% in two months after suggesting and monitoring cleaning and protection of mattress from dust elements.
- Ensured low incident rate among colleagues through regular training of new agents on mattress handling of mattress both technically and practically.

E D U C A T I O N

**University of Ibadan Consultancy Services Unit.
Certificate in Data Analysis (2019)**

- Extracted and analyzed a secondary data published by the CBN statistical bulletin on foreign direct Investment.
- Collected secondary data from NBS on the Public debt management and control.

University of Mkar, Bachelor of Science (B.Sc.)

Economics Second Class upper division (2014-2018).

- Offered Principles and Theory of Economics, Basic Accounting Concepts, Monetary Economics, Statistical and Mathematical Economics and Majored in Development Economics.
- Carried out an extensive final year Project which was titled Tax as an aid to economic growth and development where variables such as Petroleum Profit tax Company, Value added tax and Personal income tax were analyzed and thus it proves that taxation had a positive effect on the growth and development of the Nigeria economy.

**Jinie College Barnawa ,Senior School Certificate
(WAEC) 2012.**

New Horizons Computer Institute

Certificate in Basic Computer and ICT Fundamentals (2015).

P R A C T I C U M

Student | University of Mkar Enterprise Department.

Obtained a three months first hand training on small scale business and its evaluation techniques.

- Principles and Concepts of Entrepreneurship
- Models and Sources of finance for small scale enterprises
- Challenges and Problems of Small scale Enterprises

Econometrics: Concept and Methodology

Obtained a complete one Semester Training on Economic views (Econometrics).

- Basic Training on E-VIEWS
- Evaluation and Interpretation of Data.

CERTIFICATION OBTAINED

Certificate of National Service October 2018 – Sept 2019

National Youth Service Corps (NYSC)

Jobberman Certificate of Achievement July 2020

Jobberman soft-skills Training

AWARENESS P R O J E C T S

Assit Team leader: Rural ICT awareness project (RIAP)

July 2019

- An improved receptive attitude towards the reception and application of information communication technology.

REFERENCE

Simeon Olaoye.

Business Development Manager.

Simtech impact Systems.

Simeonolaoye001@gmail.com

08032633631.

Elihu Bahago

Sub Transmission Engineer

Kaduna Electric Distribution

elihubahago@gmail.com

07060794474