



Wisdom Ifeanyichukwu Nwani

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92 Tombia Extension GRA Phase III Port Harcourt Rivers state

OBJECTIVE

Wisdom Nwani is an impact driven development practitioner with over 10 years of experience in advocacy, project management, ICT, multi-sector partnerships, community mobilization and engagement. He is an experience Business Development/sales, marketing manager with records of success and achievements in sales, marketing of multiple products, project acquisitions and implementation of technology solutions in Schools, Corporate organizations and Government institutions. Ability to hire and train new sales teams, ability to resolve customer satisfaction issues, ability to influence thinking or gain acceptance of others in sensitive situations.

EXPERIENCE

2020 -

- **Country Representative**

Grand Africa Initiative

- ❖ Planned and effectively organized GAIN Youth Summit 2021 with other team members in the organization.

- ❖ Team lead for the GAIN Youth Personal Development Event.

- ❖ Effectively recruited 36 Chapter Leaders across 36 state in Nigeria.

2018 -
2020

- **Director Trainings**

De Karis Cord Ltd

- ❖ Handling Learning and Development – Organizational Development.

- ❖ Developed training programs for high performance teams. Built a culture for high performance technical sales team.

- ❖ Managed technical and non-technical, customer support and professional service teams.

- ❖ Achieved acquisition of several training and employee assessment tools.

- ❖ Acquired training and employee assessment project from various organizations including banks and Government institutions.

2017 -
2019

- **Business Development Manager**

Raadaa Partnership Ltd

- ❖ Developed market for all our solutions IT management and Remote monitoring solution cloud data integration-multi cloud security and application delivery.

- ❖ Achieved growth and profitability for the organization.

- ❖ Generate sales documents including inquiries, develop sales strategies, proposal etc. purchase order, engaged with partners and stakeholders

2012 -
2017

- **ICT Manager**

Lipscope Nig. Limited Nsukka

- ❖ Plan, organise, direct, control and coordinate the acquisition, development, maintenance and use of computer and telecommunication systems within the organisation.

- ❖ Fine-tuning knowledge of traditional and new media channels to accelerate corporate messaging; developing and managing website content to expand communications and buzz.

- ❖ Communicating with key stakeholders to gather information and develop targeted communications tools while consistently achieving goals and objectives.

EDUCATION

- **Bsc Psychology**

SKILLS

Web/content development

100%

Strategic mindset

80%

Proficiency with the use of English Language

100%

Outstanding problem-solving skills

100%

Coordination

100%

Monitoring

100%

Team player

100%

Strong Leadership ability

100%

Professional Business acumen

100%

Proficiency with the use of Computer

100%

Public Presentation skills

100%

Active Learning

100%

Analytical skills

100%

Writing skills

100%

Special skills

100%

PROJECTS

- **Digital Projects**

- ❖ Digital transformation projects, implementation and deployment of core system and other interfaces for financial institutions.

- ❖ Process Automation and process improvement projects.

- ❖ Implementation of training and competency improvement projects, employee Assessment (profile Assessment Tools).

ACHIEVEMENTS & AWARDS

- Author – Living Your Dream Life – March 2022 Amazon Best Selling Book.
- Member Fellowship of the Institute of Management Consultants (FIMC)
- Anchor/Producer – Guidelines for Effective Living Monthly Youth Program.
- Facilitator – Matters of the Heart (A program geared toward building an effective relationship among the youths).
- Anchor/Facilitator – Relationship Summit
- Coordinator – Effective Public Speaking Strategies for Nigerian Students – University of Nigeria, Nsukka.
- President Psych Press Club UNN (Winner Best Club of the Faculty of the Social Sciences 2017/2018 Session).
- Designed and developed the following websites; ❖ www.wisdomisgoodconcept.com ❖ www.safireservices.com ❖ www.shopanbstores.com ❖ www.dkcltd.ord and ❖ www.carosblend.com

PUBLICATIONS

- **Living Your Dream life**

The journey to a fulfilling life is one that everyone who desires to be accomplished must take. However, no one can arrive a destination without knowing the way that leads to that destination.

In order to lead a fulfilling and creative life, one vital discovery you must make is the way that leads to your dreams and know how to maximize every opportunity that come your way.

You are about to be mightily enriched and empowered. This book might become one of the major adventures of your life. Get ready because your life is about to be drastically transformed as this book will surely not leave you where it found you.

REFERENCE

- **Dr Anthony Areji - "University of Nigeria, Nsukka "**
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- **Dr Anthony Ojimba - "University of Nigeria, Nsukka "**
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